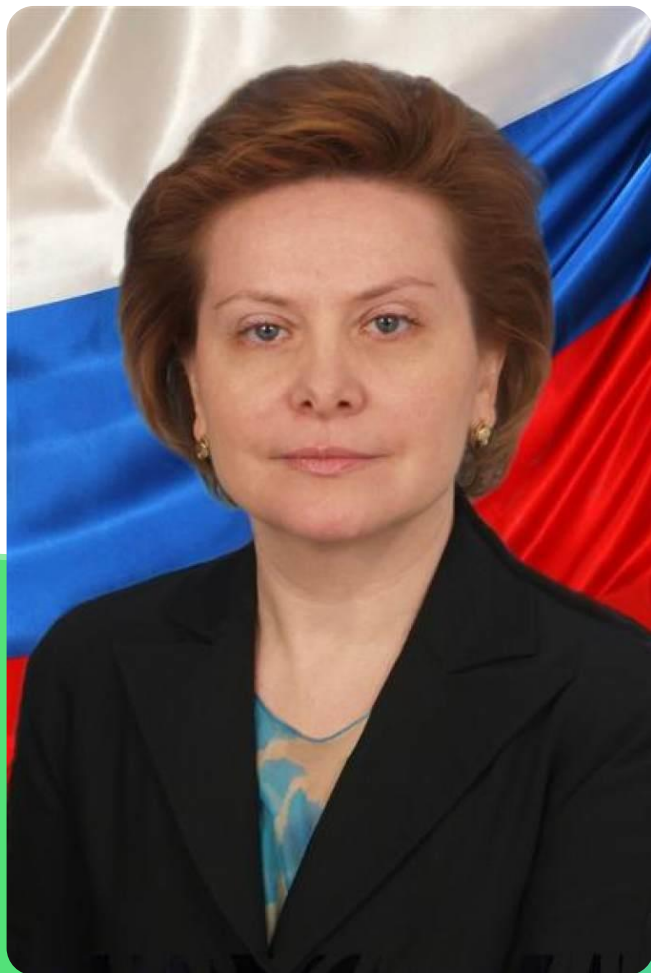


2023



# Investment Declaration of the Khanty-Mansiysk Autonomous Okrug – Ugra

until 2027



## Natalya Komarova

### **Governor of the Khanty-Mansiysk Autonomous Okrug – Ugra**

The Khanty-Mansiysk Autonomous Okrug – Ugra is a leading region, production toiler, and a growth driver of the Russian economy, ensuring innovative development and energy security.

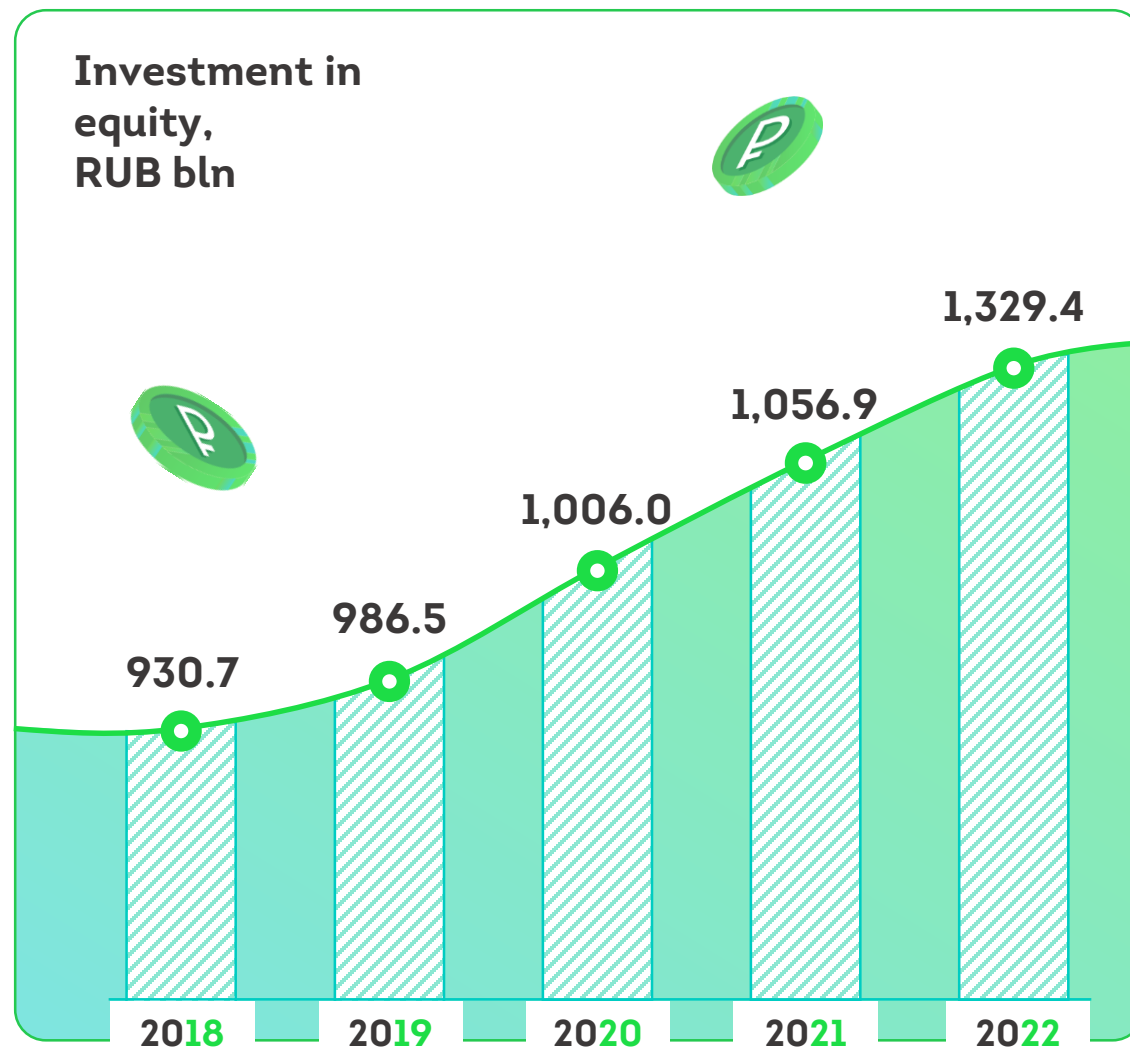
Our core pillars are lean technologies, effective social security policy, HR standards, environmental efforts, family, faith, cohesion, and Homeland.

# I INVESTMENT DEVELOPMENT GOALS OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA. OVERVIEW

03

## 1.1 Investment Development Goals of the Khanty-Mansiysk Autonomous Okrug – Ugra:

- Attract investment and run large-scale investment projects contributing to the achievement of the national development goal, i.e., a real growth of investment in fixed assets by 70% until 2030 compared to 2020;
- Improve the investment climate by creating understandable and transparent investment rules in Ugra;
- Ensure sustainable development of the economy and increase the quality of life in Ugra.



## 1.2 PROMISING AREAS FOR RAISING INVESTMENT IN UGRA

04

### Key Priority Areas for Raising Investment in Ugra:



Support for private investment, including infrastructure projects using PPP arrangements, IPPAs and offset contracts, to create new large production facilities, thus ensuring economic diversity



Improving the business climate, including:

- 1) creation of a single customer journey for investors;
- 2) technological sovereignty based on new technological solutions;
- 3) assistance to investors in building new foreign economic relations and searching for new markets in friendly countries under the Regional Export Development Program until 2030.



Expansion of financial instruments and preferential modalities, including:

- 1) venture capital financing to back up innovative projects;
- 2) raising funds from the federal budget and federal development institutions to implement infrastructure projects (infrastructure menu);
- 3) boosting cutting-edge industrial infrastructure to localize technology and production capacities (Nyagan Special Economic Zone of Industrial and Production Type, UNITY PARK R&D Center in Surgut).

## II Regional Investment Standard of the Khanty-Mansiysk Autonomous Okrug – Ugra

### 2.1 Summary of the Regional Investment Standard

It is an investment support framework developed by the Russian Ministry of Economic Development together with business associations and the Investment Committee of the State Council of the Russian Federation and including:

1. Regulatory instrument. Creating an updated regional investment standard, consisting of 5 tools to facilitate investor relations.
2. Education instrument. Teaching regional teams on how to approach to investors (together with RANEPa).
3. Management instrument. Standardizing and optimizing the investor's customer journey through lean manufacturing tools (together with Rosatom)

#### Investment Declaration

Formulates commitments of the Ugra Governor to investors regarding the inviolability of government support and conditions for doing business, including key priorities for investment development.

#### Investment Committee

An advisory body whose primary goal is to promote national policy aimed at creating favorable conditions for attracting investment, synchronize government and business efforts and protect the rights/legitimate interests of investors under the pre-action protocol.

#### Investment Code

The most effective rules for investors to have access to key regional infrastructure (11 algorithms for connecting to engineering networks/transport infrastructure and applying for permits are approved).

#### Development Agency

A one-stop shop for opening and scaling a business in Ugra, facilitating interaction with authorities, development institutions, finance and utility providers, etc. (the Ugra Development Fund is authorized to act as a regional development agency).

#### Investment Map

Investor-oriented software containing information about local resources and available investment sites, engineering, transport and other infrastructure, investment support, etc.

Information about the Standard is available on the Ugra Investment Website



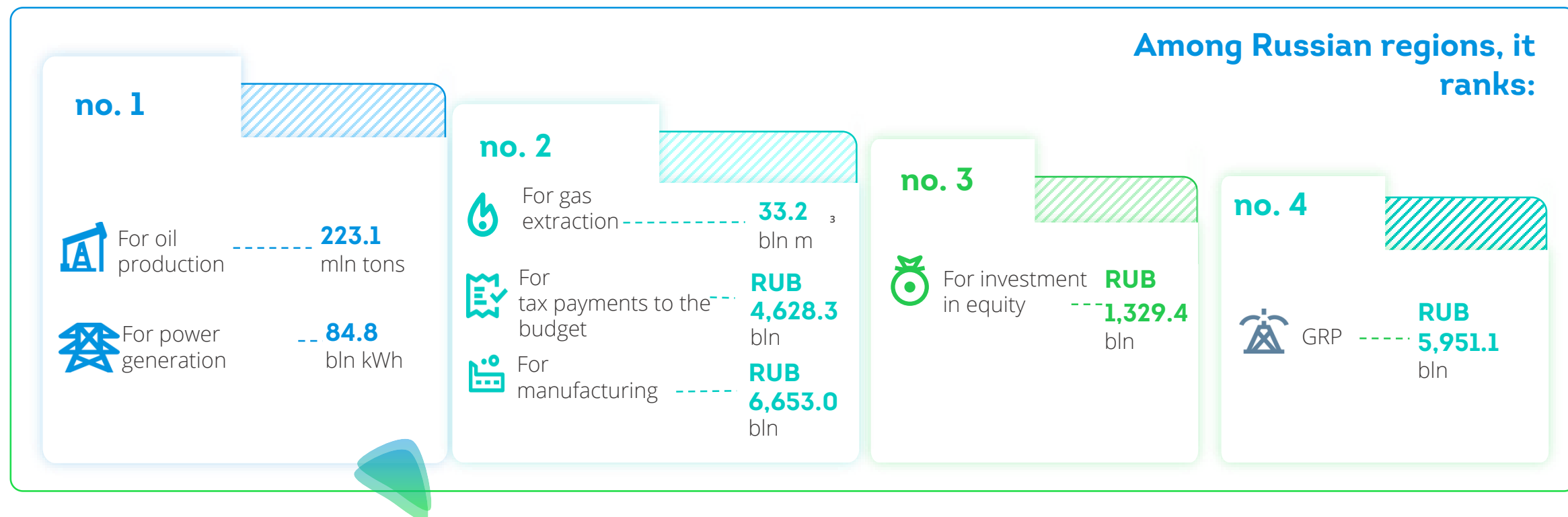
# III KEY CHARACTERISTICS OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA



06

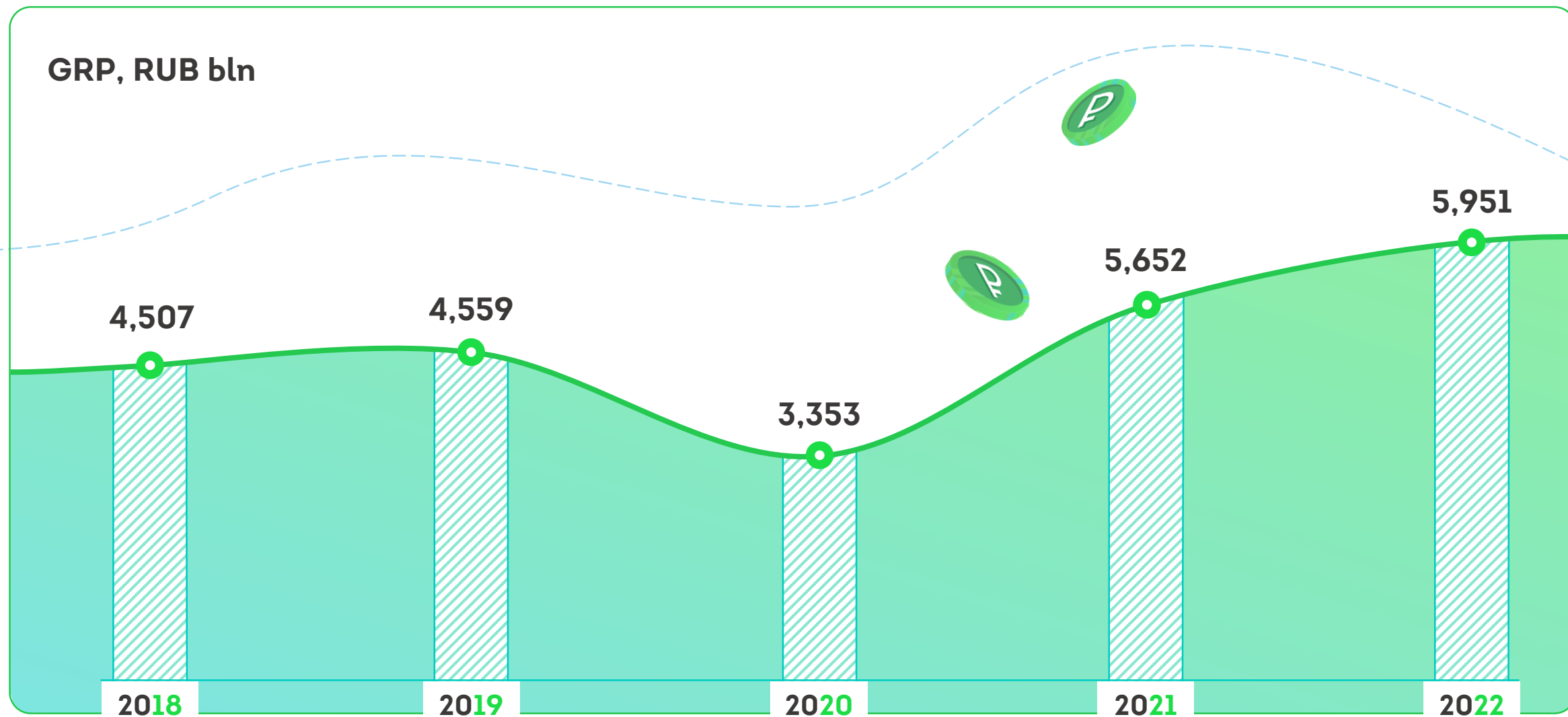
## 3.1 General Information about the Khanty-Mansiysk Autonomous Okrug – Ugra and Overview of Regional Economy

KHMAO-Ugra is a major oil-producing region in the world. Its natural resources ensure sustainable development of the region and serve as a cornerstone for economic growth, energy security and welfare both locally and nationwide



### 3.1 GENERAL INFORMATION ABOUT THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA AND OVERVIEW OF REGIONAL ECONOMY

07



### 3.1 GENERAL INFORMATION ABOUT THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA AND OVERVIEW OF REGIONAL ECONOMY

#### Life standard and employment



**RUB 97.5** thous

Average monthly nominal pay



**0.4%**

Registered employment



**1,086.9** thous people

People  
employed in economy



**1,730.4** thous people

Population  
of the region





## 3.2 COMPETITIVE ADVANTAGES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA



09

### Investment framework

- ✓ Matured investment infrastructure
- ✓ Rich natural resources
- ✓ Broad international and interregional cooperation
- ✓ High demand for excellent high-tech products
- ✓ Prominent role in the Russian and global economy
- ✓ Effective measures to support investment and businesses
- ✓ Highly skilled human resources and high scientific/technological potential
- ✓ Constancy of investment laws

### Good investment climate



**no. 1**

Following implementation of SONPO and social-oriented business support mechanisms



**no. 5**

Quality of life index for Russian regions



**no. 5**

Social and economic ranking of Russian regions



**no. 6**

National investment climate ranking of constituent entities of the Russian Federation 2020 and 2021

# MATURED INVESTMENT INFRASTRUCTURE

10

With its unique geographical location in the middle of Russia, emerging transport corridors from west to east and from south to north, KHMAO – Ugra has a long-term proactive economic potential enabling implementation of large-scale investment projects

 **105** units

municipalities

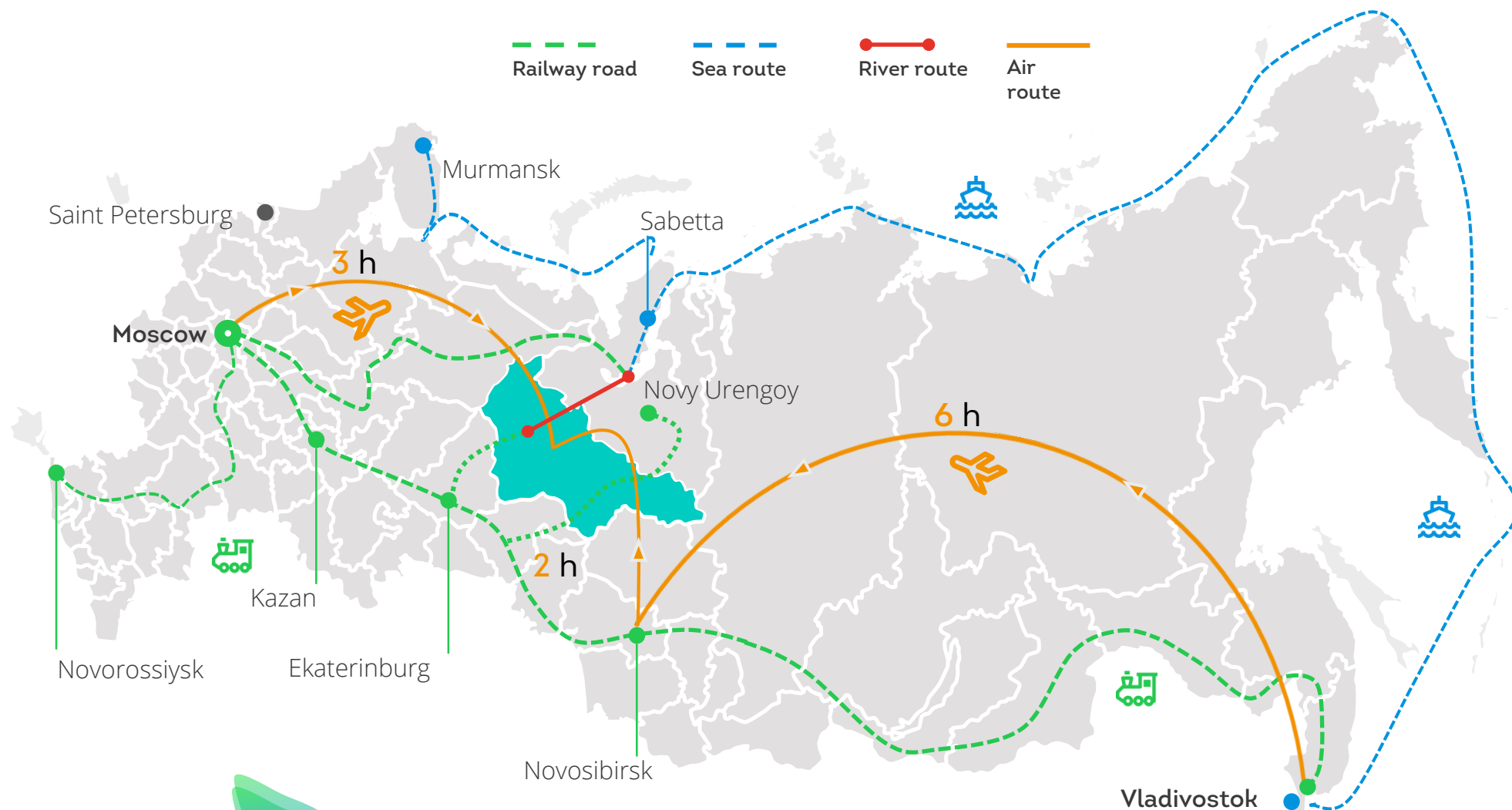
## Large cities:

Khanty-Mansiysk  
**105.9 thous people**

Surgut  
**395.9 thous people**

Nizhnevartovsk  
**280.8 thous people**

Nefteyugansk  
**128.7 thous people**



# MATURED INVESTMENT INFRASTRUCTURE



## Industrial and science parks

The Ugra Investment Map contains an open list of investment sites, including > 500 vacant land plots for investors

Ugra is home to: **5 industrial parks**  
**3 science parks**



### Ugra Industrial Park **Surgut**

- Focus: **versatile**
- Investment requirement **RUB 1,401,904,000**
- Land plot area **8.7 ha**

### Yashel Park Sibir Industrial Park **Nizhnevartovsk**

- Focus: **metallurgy and metalworking**
- Investment requirement **RUB 1,100,000,000**
- Land plot area **10.7 ha**

### Kondinsky Industrial Park **Kondinsky District**

- Focus: **timber industry and woodworking**
- Investment requirement **RUB 110,000,000**
- Land plot area **22.9 ha**

### Nefteyugansky Industrial Park **Nefteyugansk**

- Focus: **versatile**
- Investment requirement **RUB 531,000,000**
- Land plot area **8.1 ha**

### Yava Industrial Park **Yugorsk**

- Focus: **versatile**
- Investment requirement **RUB 380,000,000**
- Land plot area **12.7 ha**

# MATURED INVESTMENT INFRASTRUCTURE



## Industrial and science parks


In Ugra, industrial parks are ready-to-use land plots with clearly defined legal rights, essential infrastructure and engineering systems

All industrial parks are located near regional throughways, have access to logistics terminals and are transparent for investment

### Advantages of arranging production facilities in industrial and science parks in Ugra:


- Shortened project launch time
- Required permits, design, legal and other documentation
- Ready-to-use engineering and transport infrastructure
- Ready-to-use production, office and warehouse facilities
- Opportunities for creating a JV/related business
- Operator company
- Preferential funding for residents at a rate of 1% per annum for up to 7 years
- Tax benefits
- Export support

#### High-Tech Science Park Khanty-Mansiysk

 Focus: **versatile**

In September 2020, the High Technology Technopark was assigned a regional operator of the Skolkovo Foundation


#### Impulse Science Park Khanty-Mansiysk

 Focus: **versatile**

 Investment requirement **RUB 195,000,000**

 Land plot area **2.9 ha**

#### Synergia Science Park Nyagan

 Focus: **versatile**

 Investment requirement **RUB 183,000,000**

 Land plot area **10.7 ha**

# MATURED INVESTMENT INFRASTRUCTURE

13

## Nyagan Special Economic Zone of Industrial and Production Type

\* Decree of the Russian Government No. 2530 dated December 30, 2022

Total area: **272.8 ha**  
can be expanded up to 1,092 ha

Anchor residents: **5**

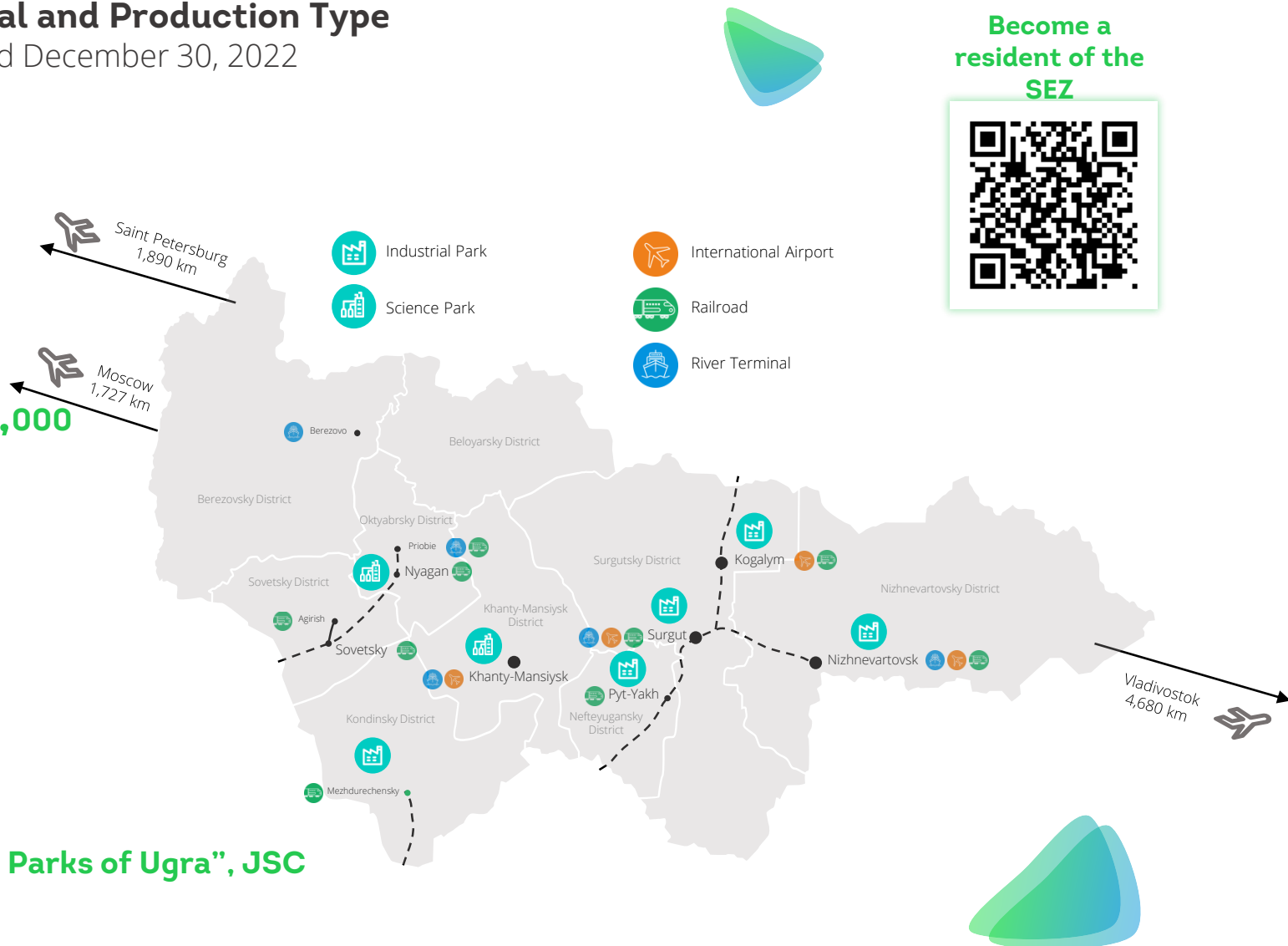
Amount invested by residents: **RUB 29,500,000**

Jobs  
created by residents: **737 units**

Investment in infrastructure: RUB 2,400,000,000

Investment multiplier: **9.8**

SEZ operator: **Management Company "Industrial Parks of Ugra", JSC**



# MATURED INVESTMENT INFRASTRUCTURE



## UNITY PARK R&D Center

- Inter-university campus in Surgut
- Science park in Surgut
- Educational Center – Kogalym Branch of Perm National Research Polytechnic University
- Project for carbon monitoring and creating a resource sharing center in Shapsha

R&D priorities:

- Fuel & energy security technology
- Oil & gas technology, applied geology and low-tonnage petrochemicals
- Advanced engineering technology and new-gen materials adapted to conditions of the North and Arctic
- Health preservation and quality of life

Tripartite Project Implementation Agreement:



Surgut State University



Ugra State University



пермский  
политех

Kogalym Branch of Perm National Research Polytechnic University



The only R&D center in the Ural Federal District



Russia's only R&D center powered by scientific synergies of the three universities



Russia's only R&D center aimed at creating technological sovereignty in the fuel and energy sector



# PREFERENCES FOR PROJECT PARTICIPANTS

15

## UNITY PARK R&D Center

Exemption from property/income tax for 10 years

Recovery of customs duties and VAT for non-excisable imports

Insurance premium rate cut down to 14%

VAT exemption for 10 years (ex imports)

Simplified framework for urban planning in the R&D Center

No permit and no state duties for employing foreign workforce

Regional support from the local government and development institutions

# UGRA DEVELOPMENT FUND

A one-stop shop for opening and scaling a business in Ugra  
Support of investment projects on the investor's customer journey\*



Evaluated by the Russian Ministry of Economic Development as the  
**Best Practice**



ASI ranking – **Group A**

\* Decree of the KHMAO – Ugra Government No. 435-p dated November 2, 2017 (as amended by No. 42-p dated February 4, 2022)



### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

17

#### Timber industry



**40,600,000 m<sup>3</sup>**  
allowable cut

**no. 5**  
in standing  
crop, region

**no. 15**  
in Russia in timber  
harvesting

#### Strengths:



Vast forest resources



Focus of the national policy on industry  
diversification



Favorable market conditions



Growing demand for products, including  
outside Russia

#### Projects:

- Development of chip board manufacturing
- Creation of flooring production
- Production of WPC sandwich boards
- Development of the Kondinsky Woodworking Industrial Park
- Development of furniture manufacturing
- Development of conventional plywood manufacturing
- Creation of a pulp and paper mill
- Creation of a frame house building plant

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

18

#### Hydrocarbon production

##### Strengths:



National leader  
in mining



Accumulated  
expertise



Research institutes and testing grounds



GR on the federal level to jointly address  
industry-specific challenges

Investment in innovation in the industry through new  
projects in 2022-2024 is estimated at  
**RUB262,000,000,000**

##### Projects:

- Development and implementation of digital smart mining technologies
- Development of new technologies to increase oil recovery factor
- Local production of oil equipment in Ugra
- Creation of scientific and educational clusters at Ugra universities in conjunction with oil companies
- Technology deployments to increase APG use

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

#### Electricity generation



#### Strengths:



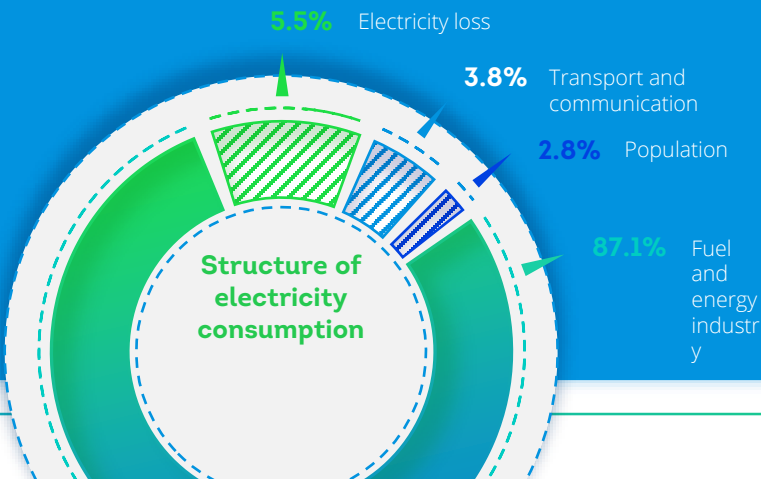
Highly developed energy industry



Simple and easy access to existing infrastructure



Low price of process fuel used in electricity generation



#### Projects:

- Creation of a retail energy market
- Introduction of multi-tariff consumption schedules and dynamic electricity prices
- Support for alternative sources of electricity and renewable energy (global trend)
- Government support for renewable energy generating facilities under PPAs in the retail electricity market
- Creation of a R&D center for energy industry
- Dispersal of the population

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

20

#### Production of building materials

##### Strengths:



Rapid construction



Effective demand



Sufficient commodities: the region has minerals suitable for production of building materials



Local production of building materials: 24% of regionally required

##### Projects:

- Expansion of HDF / chipboard / frame house production
- Granular insulation production
- Construction of an EPS concrete block making factory
- Creation of a facility to produce resins for the plate industry
- Construction of an AAC/thermal insulation making plant
- Modernization and re-launch of the brick factory
- Production of quartz agglomerate

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

#### Mechanical engineering & repair

##### Strengths:



Significant scrap metal resources



Developing metallurgical sector



Opportunity to arrange production of individual units, spare parts, components for mining and oil & gas



High oil&gas output generating demand for machinery, equipment (for all stages of oil production), spare parts and components



Demand for snow and swamp-going vehicles

##### Projects:

##### Construction of enterprises manufacturing oil&gas components:

- Investment: **RUB 600,000,000**
- ROI: **RUB 1,000,000,000 per annum**

##### Production of snow and swamp-going vehicles:

- Investment in one plant: **RUB 300,000,000**
- ROI: **RUB 200,000,000 per annum**

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

#### IT

##### Strengths:



Excess electrical power that can be used in energy-intensive operations



Ugra is home to big mining companies that can be both users of IT infrastructure and initiators of IT projects.

##### Projects:

###### Data centers

- Investment:  
**RUB 9,000,000,000**
- ROI:  
**RUB 1,300,000,000**

###### Mining farms

- Investment:  
**RUB 1,200,000,000**
- ROI:  
**RUB 200,000,000**

###### IT clusters

- Investment:  
**RUB 400,000,000**
- ROI:  
**RUB 50,000,000**

###### Corporate venturing of mining companies

- Investment:  
**RUB 200,000,000**
- ROI:  
**RUB 50,000,000**

###### Data lake

- Investment:  
**RUB 100,000,000**
- ROI:  
**RUB 20,000,000**

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

23

#### Tourism

##### Strengths:



Development of ecotourism / ethno-tourism / gastro tourism, hunting and fishing



Development of industrial tourism, including oil tourism



Creation and promotion of a unique tourist brand



Medical tourism



Cooperation with creative industries for developing digital products

##### Projects:

- Construction of camps with infrastructure
- Construction/modernization of fishing and hunting camps
- Creation of roadside infrastructure
- Construction of ethnographic nomad camps
- Construction of ethnographic villages
- Aquaculture projects with guided tours and tastings
- Construction of modern standard hotels
- Creation of a business hotel chain

### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

#### Creative industries

##### Strengths:



Outstripping growth of creative industries thanks to support and infrastructure



Early start of creating a legislative framework for creative industries



Indigenous culture

##### Projects:

- Cyber club
- Cyber team
- VR&AR services
- In-house VR&ARR app development
- Online education
- Artisan/craft goods marketplace

##### Creative cluster (Surgut)

incubator creation

##### Art residence chain

(Surgut, Khanty-Mansiysk, Nizhnevartovsk, Nyagan, Nefteyugansk, Kogalym, Megion)

##### Private schools

(Surgut, Nizhnevartovsk, Khanty-Mansiysk, Nefteyugansk)



### 3.3 INVESTMENT DEVELOPMENT PRIORITIES OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

25

#### Science & technology

##### Strengths:



Development and improvement of R&D infrastructure in Ugra



Big companies that are active users of IT, R&D and training services can also act as potential sponsors

##### Projects:

##### R&D center in Surgut

The Scientific and Technological Development Fund of Ugra, with support from KHMAO – Ugra and Surgut governments, is implementing a priority regional project for creating an R&D Center in Surgut, including science and education facilities (i. e., a university, science park and high biomedical technology center (genomic laboratory)), business assets (offices, a data center, and a convention and exhibition center), residential and social infrastructure

**The project** is aimed at creating a functional environment for R&D and monetization

##### UNITY PARK R&D Center in Surgut

The R&D Center will benefit from synergies of over 200 experts in targeted medicine, genetics, biochemistry, and bioinformatics

**The project** is aimed at creating a medical and pharmaceutical cluster to be a highly effective tool for import substitution and innovative development in pharmaceutical and medical industry in Russia

## IV INVESTMENT COMMITMENT OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA



### 4.1 Guaranteed Protection of Rights and Legitimate Interests of Business and Investment

**Governor** of the Khanty-Mansiysk Autonomous Okrug – Ugra, acting on behalf of KHMAO – Ugra, in accordance with the KHMAO – Ugra Charter and applicable laws of the Russian Federation,  
**guarantees protection of investment, rights and interests of businesses and investment,**

including:

- Non-regression of investment terms & conditions throughout the project period
- Publicly available information about federal support of investment
- Steadfast adherence to support terms and conditions
- Commitment of authorities and utility providers to observe terms of approvals, provision of permits as may be required for investment, and respect the rules for investors set in the Ugra Investment Code
- Prompt consideration of disputes arising from investment projects in Ugra under the pre-action protocol

## IV INVESTMENT COMMITMENT OF THE KHANTY-MANSIYSK AUTONOMOUS OKRUG – UGRA

### COMMITMENT TO RESPECT THE RULES FOR INVESTORS ON CONNECTING TO ENGINEERING NETWORKS AND OBTAINING PERMITS UNDER UGRA INVESTMENT CODE



The below authorities are responsible for respecting the rules for investors:

#### KHMAO–Ugra Department of State Property Management



for registering ownership rights  
to the commissioned facility



for leasing land plots

#### KHMAO–Ugra Department of Roads and Transport



for providing access to road  
infrastructure through  
construction/  
reconstruction of intersections  
and/or junctions to motor roads

#### KHMAO–Ugra Department of Construction, Housing and Utilities



for connecting to heat supply networks



for connecting to water supply/sanitation facilities



for connecting to electric networks



for connecting to gas distribution  
networks



## 4.2 INVESTMENT SUPPORT

28



### Financial support

#### Subsidies:

- to recover part of the cost of locally produced equipment/other physical resources, costs of investment projects for modernization/equipment of production facilities and development of industrial enterprises, and costs of tourism projects (Decree of the KHAMAO – Ugra Government No. 638-p dated December 30, 2021)
- to develop agricultural production (Decree of the KHAMAO – Ugra Government No. 637-p dated December 30, 2021)

**Preferential loans of up to RUB 500,000,000 at a rate of 1-3%**

**Microloans of up to RUB 5,000,000 at a rate 1% or higher**  
**Government guarantees**

**Guarantee of up to RUB 100,000,000 with a fee of up to 0.75%**

**Lease reimbursement** (down-payment of up to 70%)

**Grants**



### Property support

- Land plots without auctions
- Lease benefits
- Services of industrial parks

#### Support navigator



### Advice

- Obtaining permits
- Search/lease of land plots to accommodate production facilities
- Assistance in gaining federal support
- Interaction with utility providers

# TAX BENEFITS & PREFERENCES

## Income tax



### Benefit | Regional

- 7%** For companies participating in the regional investment project (RIP) Total, rate **10%**
- 4%** For manufacturing companies Total, rate **13%**
- 3%** For companies providing copyrights under copyright license agreements Total, rate **14%**

**70%** Investment tax deduction for income tax for certain types of businesses

Tax rate for calculating maximum deduction: 7%

## Property tax



### Benefits

- 100%** 3 years For projects in the register of Ugra investment projects
- 100%** 5 years For projects covered by IPPAs
- 100 %** for the agreement duration, but not more than 5 years Companies having concession agreements or PPP/MPP agreements for education, healthcare, cultural, sports and social services facilities
- 50%** For food/drink/wood product/furniture producers, IT providers, and nursery schools

## Investment Protection and Promotion Agreement (IPPA)

Cost recovery for:

- Infrastructure
- Loan interest
- Payment of bond coupon yield

Max.

**100%**

Related infrastructure

**50%**

Support infrastructure

## Land plots without auctions

Capital investment in the project

**> RUB**

For SMBs implementing projects in one of the economy sectors (i. e., agriculture, food and processing industry, manufacturing and tourism)

**50,000,000**

or

**> RUB**

for legal entities and other persons implementing projects in other sectors

**300,000,000**

# SUPPORT INFRASTRUCTURE

31



## Ugra Development Fund

- PPP development
- Support of investment (on a one-stop-shop basis for investors), manufacturing, agriculture, and tourism



## My Business Entrepreneurship Fund of Ugra

- Financial, educational, information and consulting support
- Support for social-oriented entrepreneurship, exports and creative industries



## High-Tech Science Park

- Support for sci-tech startups and high-tech business
- Support of innovative projects



## Ugra regional microfinance company

- Microfinance support for businesses



## Foundation "Yugorskaya Regional Guarantee Organization"

- Development and support of entrepreneurship
- Guarantees for debt obligations (loans or leases) of businesses to banks and leasing companies



## Chamber of Commerce and Industry of Ugra

- Lobbying interests of the business community
- Promoting exports of regional goods and services
- Investment facilitation
- Creating an effective framework for project peer evaluation
- Promoting resolution of civil law disputes

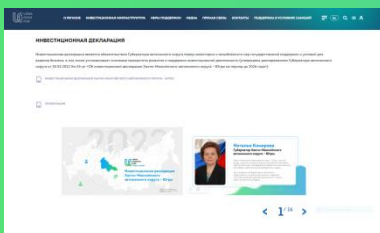


## Ugra Industrial Park

- comprehensive support at all stages of the project life-cycle;
- assistance in leasing a land plot for the project without auction;
- backing in developing documents required to certify the industrial park with the Russian Ministry of Industry and Trade;
- assistance in obtaining federal and regional support.

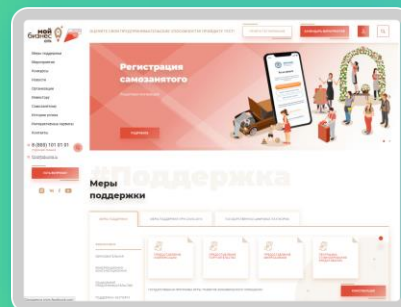
# INTERACTIVE RESOURCES

32

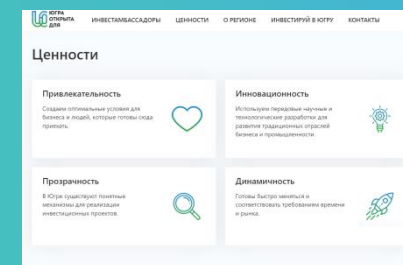


**investugra.ru**

Investment website  
of the Khanty-  
Mansiysk  
Autonomous  
Okrug – Ugra

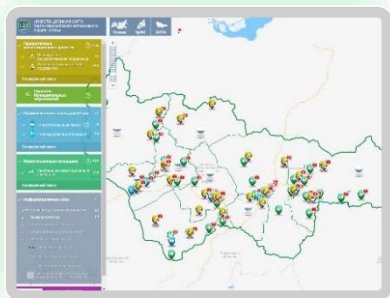


**Бизнесгры.рф  
(Biznesgry.rf)**  
My Business  
of the Khanty-  
Mansiysk  
Autonomous  
Okrug – Ugra



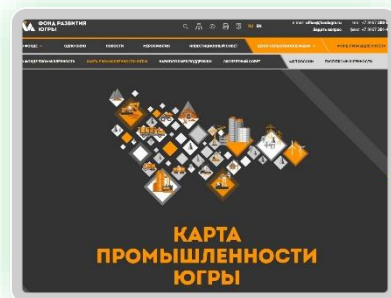
**ugraopen.ru**

Ugra Open  
IT system



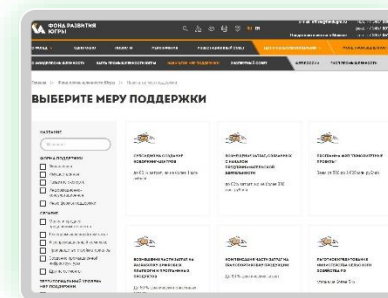
**map.investugra.ru**

Investment Map  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



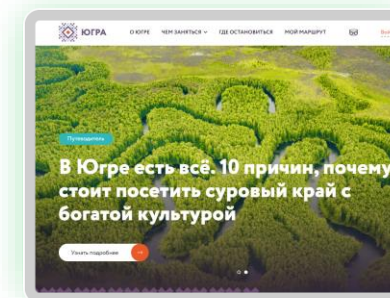
**fondugra.ru/fpu/map-industry**

Manufacturing Map  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**fondugra.ru/fpu/navigator**

Investor  
support navigator



**visitugra.ru**

Integrated tourist  
information platform of Ugra



## 4.3 UGRA INVESTMENT TEAM

33



**Natalya Vladimirovna  
Komarova**

Governor of the Khanty-Mansiysk Autonomous Okrug – Ugra



**Aleksey Anatolievich  
Okhlopov**

First Deputy Governor  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Aleksey Gennadievich  
Zabozaev**

Deputy Governor  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Azat Fayzulkhakovich  
Islaev**

Deputy Governor  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Roman Aleksandrovich  
Genkel**

Director of the Economic  
Development Department – Deputy  
Governor  
of the Khanty-Mansiysk Autonomous  
Okrug – Ugra



**Vladislav Anvarovich  
Nigmatulin**

Prime Minister – Deputy Governor of  
the Khanty-Mansiysk Autonomous  
Okrug – Ugra



**Kirill Sergeevich  
Zaytsev**

Director of Manufacturing  
Department,  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Grigory Sergeevich  
Nevostuev**

Director of the Department of  
Construction, Housing and Utilities,  
of the Khanty-Mansiysk Autonomous  
Okrug – Ugra



**Viktoria Viktorovna  
Semenova**

Director of the Department of Spatial  
Development and Architecture,  
Khanty-Mansiysk Autonomous Okrug –  
Ugra – Chief Architect



**Svetlana Vasilievna  
Petrik**

Deputy Director of the  
Economic Development Department,  
of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Irina Aleksandrovna  
Kask**

Business Ombudswoman  
in the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Sergey Aleksandrovich  
Afanasiev**

Director General,  
Ugra Development Fund



**Roman Gennadievich  
Kolupaev**

Director General,  
My Business Entrepreneurship  
Fund  
of Ugra

## 4.3 UGRA INVESTMENT TEAM



**Petr Nikolaevich  
Suvorov**

Public Representative of the  
Agency for Strategic Initiatives to  
Promoting New Projects in the  
Khanty-Mansiysk Autonomous  
Okrug – Ugra



**Vladimir Nikolaevich  
Zinoviev**

Chairman of the Board, Khanty-  
Mansiysk Regional Branch of OPORA  
RUSSIA



**Nikolay Vladimirovich  
Voronov**

Co-Chair,  
Khanty-Mansiysk  
Regional Branch of Business Russia



**Igor Sergeevich  
Chertov**

President,  
Chairman of the Management  
Board,  
CCI of the Khanty-Mansiysk  
Autonomous Okrug – Ugra



**Aleksandr Aleksandrovich  
Rozhkov**

Executive Director, Regional Branch of  
the  
Russian Union of Industrialists and  
Entrepreneurs in KHAMO – Ugra



**Andrey Sergeevich  
Filatov**

Surgut Mayor



**Dmitry Aleksandrovich  
Koschenko**

Nizhnevartovsk Mayor



**Elvira Khakimyanovna  
Bugay**

Nefteyugansk Mayor



**Ivan Petrovich  
Yamashev**

Nyagan Mayor



**Andrey Aleksandrovich  
Trubetskoy**

Head of Surgut Municipal  
District



**Elena Leonidovna  
Baklanova**

Deputy Director General for  
Investment, Rosseti Tyumen, JSC



**Viktoria Evgenievna  
Nekrylova**

Regional Director KHAMO – Ugra,  
Gazprom Gazoraspredelenie Sever  
LLC



**Aleksandr Sergeevich  
Solop**

Manager, Sberbank Head  
Office 5940  
in Ugra of Ural Bank  
(Sberbank PJSC)



## 4.4 SUCCESSFUL PROJECTS



### Surgut District Clinical Center for the Protection of Motherhood and Childhood

- Modality: PPP agreement
- Focus: Healthcare
- Location: Surgut
- Project period: **2014-2024**
- Investment: **RUB 10,900,000,000**



### Inter-municipal SMW landfill

- Modality: concession agreement
- Focus: SMW management/SMW useful fraction secondary use
- Location: Nefteyugansky District
- Project period: **2017-2039**
- Investment: **RUB 1,400,000,000**

## 4.4 SUCCESSFUL PROJECTS

**Investment agreement for the project “Creation of Domestic Production of Protein Components as Essential Ingredients of Powdered Baby Formula for Newborns and Children up to 6 Months of Age” between the Ugra Department of Industry and Pobeda-1 LLC**

## Support:



Facility development/redevelopment



## Engineering infrastructure



Equipment purchase

## Project parameters:



## Terms of agreement

10 years



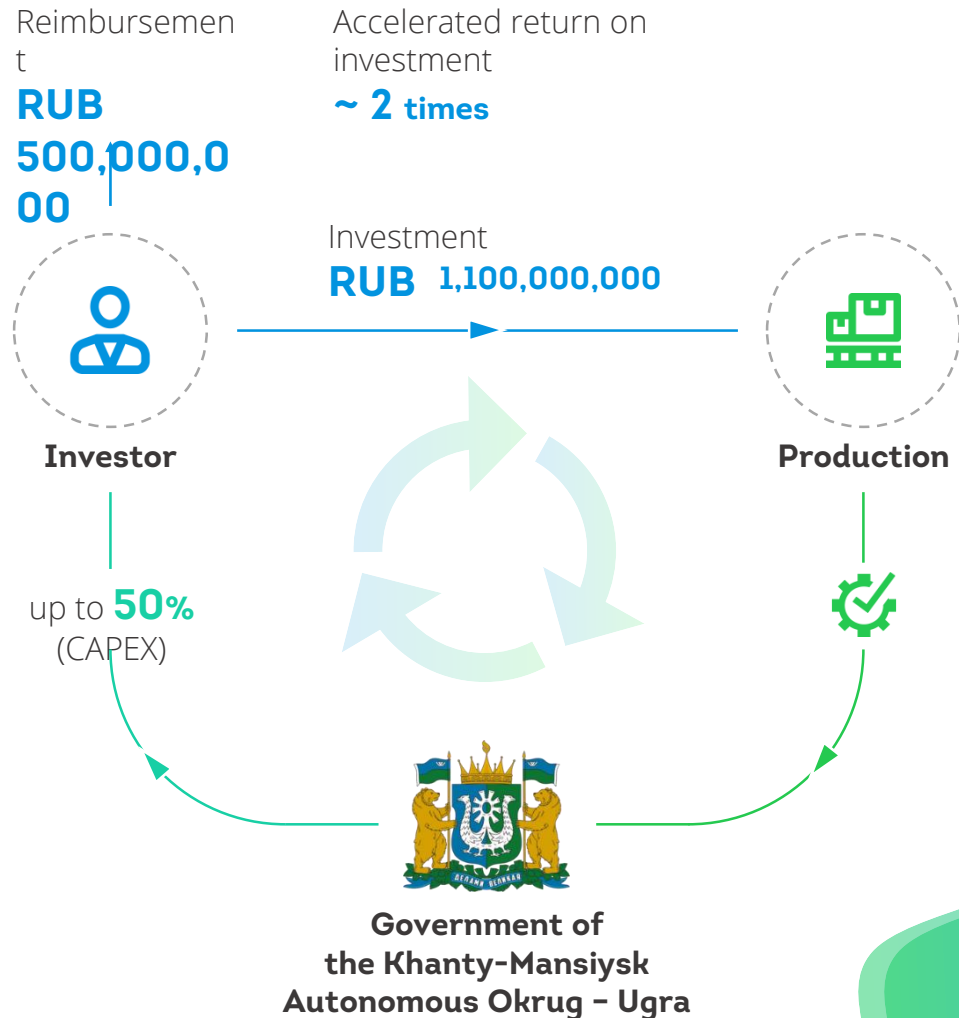
Investment

**1.1 RUB bln**



New jobs

**50 units**



\* KHMAO – Ugra Law No. 59-oz dated June 26, 2020



# THE FIRST-EVER REGIONAL IPPA IN RUSSIA

37



Investment project "Creation of a Production Facility to Produce Shape Steel Rolled Stock with a Capacity of 100,000 Tons per Annum" in Surgut, Khanty-Mansiysk Autonomous Okrug – Ugra



Initiator: Surgut Metallurgical Complex, LLC



Investment Protection and Promotion Agreement No. 22/00002/0000 dated December 27, 2022



## 4.4 SUCCESSFUL PROJECTS



### Secondary School No. 9 in 39th Microdistrict, Surgut Block 2

- Modality: concession agreement
- Project period: **2019-2027**
- Investment: **RUB 903,800,000**
- Capacity: **550 pupils**



### Secondary school for 1,056 pupils in Uchkhoz Microdistrict, Khanty-Mansiysk

- Modality: concession agreement
- Project period: **2018-2027**
- Investment: **RUB 1,653,000,000**
- Capacity: **1,056 pupils**

# CONTACTS

A map of Russia is shown in the background, with the Khanty-Mansiysk Autonomous Okrug highlighted in green and blue. A black dot marks the location of the administrative center.

**Khanty-Mansiysk Autonomous  
Okrug - Ugra**

**Director of the Economic  
Development Department – Deputy Governor  
of the Khanty-Mansiysk Autonomous  
Okrug – Ugra**

**ROMAN ALEKSANDROVICH GENKEL**

+7 (3467) 360-190, [econ@admhmao.ru](mailto:econ@admhmao.ru)

**Ugra Development Fund, a specialized  
organization  
engaged in raising  
investment and IR**

**SERGEY ALEKSANDROVICH AFANASIEV**

Director General,

+7 (3467) 388-616, [office@fondugra.ru](mailto:office@fondugra.ru)